



Murat YÜZÜLDÜ

Contact

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8930, Randers

Date of Birth

1976-01-05

Military service

Completed

Summary

I am a high-achieving and results-driven professional with extensive experience in the tourism sector. I possess dual citizenship (Swedish and Turkish) and have approximately 15 years of experience enhancing the success of diverse projects and organizations. Throughout my career, I have specialized in golf and various facets of tourism. I have effectively led numerous teams and executed strategic initiatives that have yielded business growth and enhanced operational efficiency.

Possessing exceptional communication and interpersonal skills, I cultivate and sustain effective relationships among clients, companies, and operational teams. By anticipating client needs and tailoring offerings to market demands, I have consistently secured a competitive advantage and ensured customer satisfaction. I excel in collaborative environments and effectively coordinate efforts across various departments to achieve shared objectives.

I am actively pursuing new opportunities to leverage my skills and experience. Please reach out to discuss how my expertise can enhance the success of your organization.

Competencies

- Client assistance
- Analytical reasoning
- Eaming
- Flexible work hours
- Communication proficiency
- Interpersonal relations
- Coordination
- Strategic planning
- Microsoft Office
- Sale
- Problem-solving
- Golf
- And much more.

Education

- Kahramanmaraş Technical and Industrial Vocational Institute Completed: June 1992

Professional Experience

- Regional Representative** September 2024–present (Full-time)
Golf Paradise - Tourism Sector
- Regional Representative** January 2022 - June 2023 (Full-time)
Bilyana Golf Holidays - Tourism Sector
Participated in golf tournaments and trade shows across Scandinavia to promote the company. Accountable for sales and the organization of golf trips for clients visiting Turkey. Ensured that all operational requirements of the guests were fulfilled, including tee-time reservations and transportation arrangements.
- Regional Representative** September 2016 - January 2022 (Employed full-time)
Golf Tourism Sector
Met and welcomed guests at the airport. Oversaw golf games both on and off the course while addressing customers' needs and requests.
- Corporate executives** March 2016 - October 2018 (Full-time)
B12 Kasap Ali Steakhouse - Culinary Sector
Overseeing the daily operations of the family restaurant enterprise.
- Product Development Associate** August 2015 - January 2016 (Internship)
Twin Group - Education Sector
- Regional Operations Director** April 2014 - August 2015 (Full-time)
Viking Tourism - Tourism Industry
- Executive Assistant** February 2011 - April 2013
DE-TUR-Travel Agency Sector
- Operations Consultant** January 2008 - October 2011 (Full-time)
Swedish DETUR Tourism Sector

Certificate

Guide Service Certificate Issued by: DETUR
February 2011

Language Skills

Swedish, Turkish, English